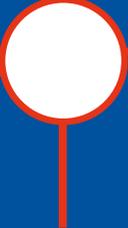




Growing Together!
The MPDV Collaboration Program

Do you want to boost your business model, continue to grow and support your customers on the way to a Smart Factory?

Then the MPDV Collaboration Program is exactly what you need!



Become a MPDV Partner

#SELL

#TRAIN

#RUN

#BUILD



Our Partner Model



#SELL

Being a sales partner you advise customers and/or sell solutions of MPDV

#TRAIN

Implementation partners introduce our systems to customers and provide service and support

Our Partner Model

#RUN

MPDV's technology partners offer hardware and software components

#BUILD

As a MIP developer you are part of the MPDV Manufacturing Integration Platform ecosystem and offer your solutions and services to the MIP marketplace



Our Partner Model

Partner

MPDV

- Participation in MPDV trainings
- Contacting prospects/customers
- Generating leads/license sales

- Taking part in marketing activities
- Social and online marketing
- Mailings/events

- Status meeting (quarterly)
- Report on leads
- Feedback from market and customers

Sales

Marketing

Reporting

Together we are strong

Sales

Marketing

Reporting

- Product and sales training for HYDRA workshops
- Support your employees in customer meetings

- Marketing activities on offer
- Social and online marketing
- Mailings/events

- Status meeting (quarterly)
- Status on training & market development measures
- License and/or commission overview

Our Partner Program



**Worldwide
network**



**Access to
MES know-how**

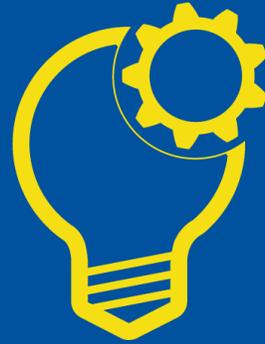


**Experience and
expert measures**

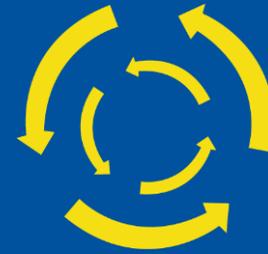
**Why Should You Become
an MPDV Partner?**



**Tried and tested
partner concept**

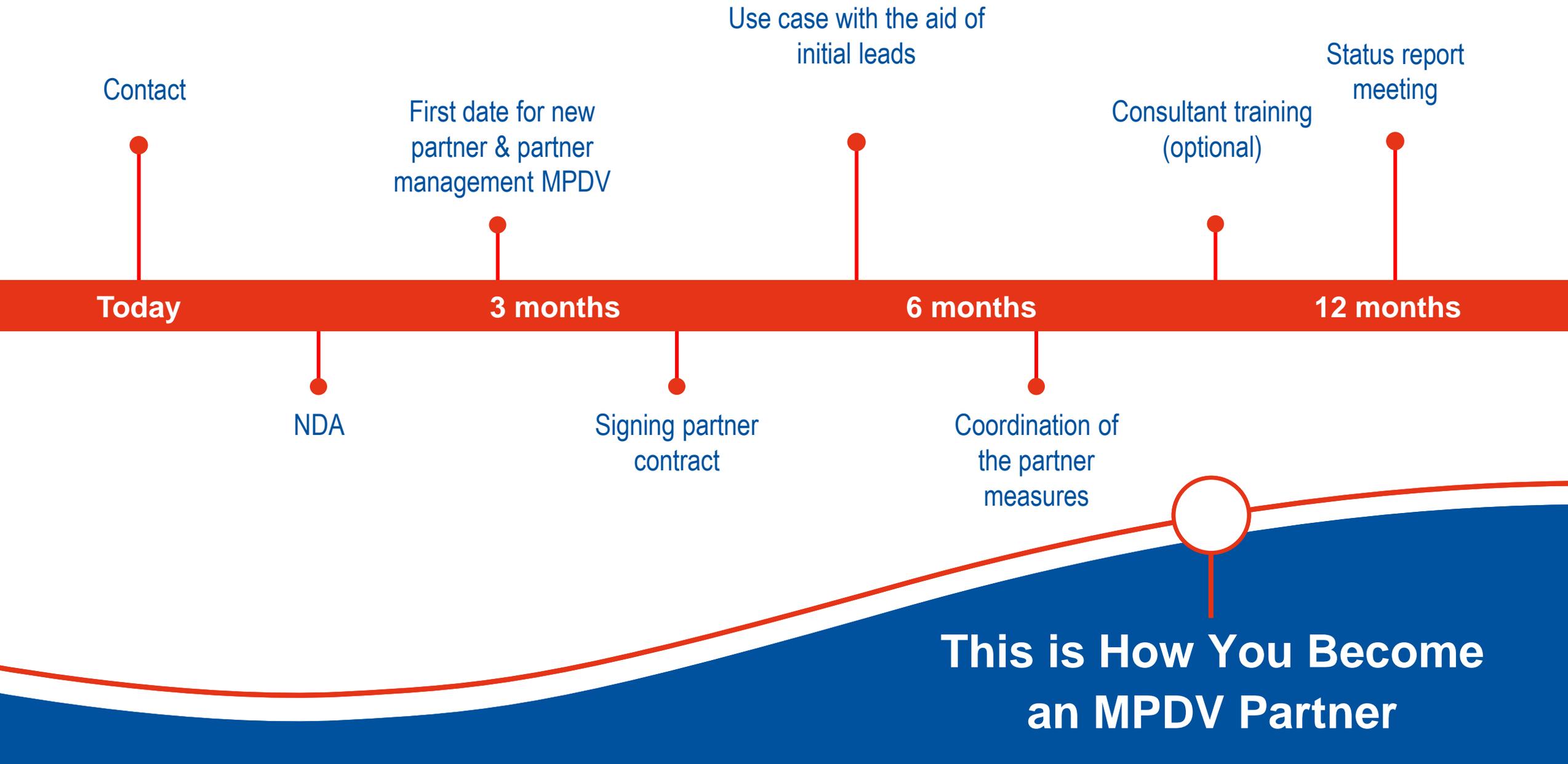


New technologies



**General industry
solutions**

**Why Should You Become
an MPDV Partner?**



This is How You Become an MPDV Partner



Our Partners

"We want to solve the problems of our customers. To do so, we rely on a strong network. In MPDV, we have a partner at our side who provides us with the best possible support thanks to their extensive portfolio of IT solutions for manufacturing".

Julian Dohle, Managing Director at MEGLA



**This is What Our Partner
Say**

"The **MPDV network is enormous**. We as a partner can only profit from it. Together with MPDV we have already successfully implemented several projects".

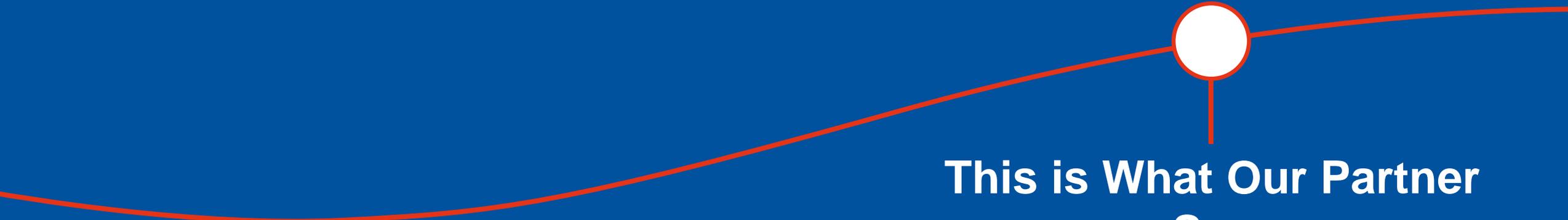
Philipp Hahn-Woernle, Managing Director of the viastore Group



This is What Our Partner
Say

"The MPDV Collaboration Program opens **loads of opportunities**.
We have thereby **expanded our know-how** and opened up new markets".

Uwe Wiest, Director Sales OEM & IoT DACH Region at Dell EMC OEM Technologies



**This is What Our Partner
Say**

A photograph of a modern industrial building complex. The main building is white with blue accents and multiple windows. A smaller building with a blue roof and large glass facade is on the right. The sky is blue with white clouds. A red line graphic runs across the bottom of the image, ending in a white circle.

About MPDV

WE CREATE SMART FACTORIES





**Market
leader**

for IT solutions in production



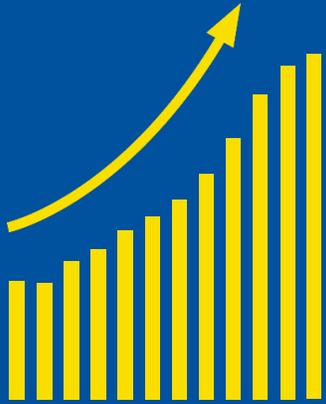
Over
45 years
project experience



We are at your side on the way to the Smart Factory

regardless of
your **size** and **industry**

Who are we?



73 Mil

Euro group turnover



520

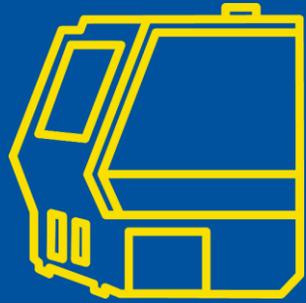
Employees



13

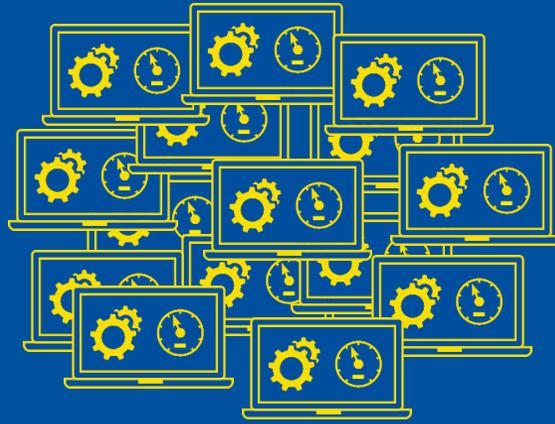
Locations worldwide

Basic Information



100,000

Machine connections
worldwide



1,100,000

People work with MPDV
systems every day



1,750

Installations

Basic Information

Are you interested in the MPDV Collaboration Program?

We are looking forward to your enquiry.

 www.mpdv.com

 partner@mpdv.com

 [+49 6261 9209 101](tel:+4962619209101)



Contact